BID ITEM: DETROIT PROPRIETARY PARTS & SERVICE BID # 2006-026					
BID DATE: NOVEMBER 2, 2005				DEPARTMENT: FIRE	
·	ALCO INDUSTRIAL CO	BORDER INTERNATIONAL		WOFFORD TRUCK	
	EL PASO, TX	TRUCKS	POWER, INC.	PARTS, INC.	
		EL PASO, TX	EL PASO, TEXAS	EL PASO, TX	
	PRICE ADJUSTMENT FACT		TOR (Check appropriate block)		
	NET OR % DISCOUNT	NET <u>OR</u> % DISCOUNT	NET <u>OR</u> % DISCOUNT	NET <u>OR</u> % DISCOUNT	
ITEM DESCRIPTION	<u>OR</u> MARKUP	<u>OR</u> MARKUP	OR MARKUP	<u>OR</u> MARKUP	
ITEM 1. Discount/Mark-up proposed from the Price List [Manufacturer or Brand Name]	NET % DISCOUNT +15/12% MARKUP DETROIT DIESEL RELIABILT	NET % DISCOUNT + _30_ % MARKUP NON AVAILABLE	NET - <u>N/A</u> % DISCOUNT + <u>N/A</u> % MARKUP - <u>N/A</u>	NET - 13 % DISCOUNT + % MARKUP FP DIESEL	
List Number Dated as supplemented, for any quantity as needed:	N/A 		N/A N/A	<u>PRO521</u> July 4, 2005	
FROM PRICE LIST FOR MARKETING LEVEL: (Check appropriate block) WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER		 		X	

DETROIT DIESEL (FACTORY) PRICE TAPE

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APPROVED BY: /s/

BID ITEN	II: DETROIT PROPRIETARY PARTS & SER	VICE			BID # 2006-026
BID DAT	E: NOVEMBER 2, 2005		1	П	DEPARTMENT: FIRE
		ALCO INDUSTRIAL CO EL PASO, TX	BORDER INTERNATIONAL TRUCKS EL PASO, TX	STEWART & STEVENSON POWER, INC. EL PASO, TEXAS	WOFFORD TRUCK PARTS, INC. EL PASO, TX
ITEM	MANUFACTURER'S PRICE LIST IDENTIFIC	CATION:			
1.	MANUFACTURER	DETROIT DIESEL R	DETROIT DIESEL	DETROIT DIESEL (FACTORY) PRICE TAPE	FD DIESEL
	PRICE LIST FORM NUMBER	N/A			PRO521
	AND/OR DATE	July 1, 2005		N/A	July 4, 2005
2.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
5.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
6.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

APPROVED BY: /s/

DATE: 11/08/05

	M: DETROIT PROPRIETARY PARTS & SE TE: NOVEMBER 2, 2005	RVICE			BID # 2006-026 DEPARTMENT: FIRE
		ALCO INDUSTRIAL CO EL PASO, TX	BORDER INTERNATIONAL TRUCKS EL PASO, TX	STEWART & STEVENSON POWER, INC. EL PASO, TEXAS	WOFFORD TRUCK PARTS, INC. EL PASO, TX
PART II	: SERVICE LABOR RATES:				
1.	JOB TITLE		ENGINE	SAME FOR BOTH	
	HOURLY RATE: REGULAR		32.00	68.00	
	HOURLY RATE: HOLIDAY		53.33	90.00	
	SHOP BILLING RATE: REGULAR		70.00	68.00	
	SHOP BILLING RATE: HOLIDAY		95.00	90.00	
2.	JOB TITLE		BODY		
	HOURLY RATE: REGULAR		23.00		
	HOURLY RATE: HOLIDAY		38.33		
	SHOP BILLING RATE: REGULAR		61.00		
	SHOP BILLING RATE: HOLIDAY		72.00		
3.	JOB TITLE		DRIVE TRAIN		
	HOURLY RATE: REGULAR		30.00		
	HOURLY RATE: HOLIDAY		45.00		
	SHOP BILLING RATE: REGULAR		70.00		
	SHOP BILLING RATE: HOLIDAY		95.00		
4.	JOB TITLE		DRIVE ABILITY		
	HOURLY RATE: REGULAR		32.00		
	HOURLY RATE: HOLIDAY		53.33		
	SHOP BILLING RATE: REGULAR		70.00		
	SHOP BILLING RATE: HOLIDAY		95.00		
5.	JOB TITLE				
	HOURLY RATE: REGULAR				
	HOURLY RATE: HOLIDAY				
	SHOP BILLING RATE: REGULAR				
	SHOP BILLING RATE: HOLIDAY				

APPROVED BY: /s/

DATE: 11/08/05

BID ITEM: DETROIT PROPRIETARY PARTS & SERVICE BID DATE: NOVEMBER 2, 2005 DEPARTMENT: FIRE				
BID DATE: NOVEMBER 2, 2005	ALCO INDUSTRIAL CO EL PASO, TX	BORDER INTERNATIONAL TRUCKS EL PASO, TX		WOFFORD TRUCK PARTS, INC. EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCI ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.	SE 			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	X	X		
TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:			X*	X
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.	YESX NO	YES NO	YES NO X	YES NO
B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	YES NO	YES NO	YES NO X	YESX NO
C. NO OPTION OFFERED.				
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	5-CONSECUTIVE CALENDER DAYS	10-CONSECUTIVE CALENDER DAYS	5-CONSECUTIVE CALENDER DAYS	5-CONSECUTIVE CALENDER DAYS
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY' A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
DS SOLICITED: 15 BIDS RECEIVED: 5 BIDS LOCAL: 8 NO BIDS: 2				NO BIDS: 2

* WITHIN 90 DAYS

APPROVED	BY:	/s/
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